



## Deliverable 3.6: Analyzing determinants of participation in adult education

# Chapter 4: Causes of labour market careers without further training

Sascha dos Santos, Martin Ehlert, Martina Dieckhoff, Antje Mertens

**Technequality Final Conference  
2021**



Funded by the Horizon 2020  
Framework Programme of the  
European Union



# Definition

## **Job-related non-formal training:**

Job-related training courses that do not lead to a recognized certificate such as a college or vocational training degree.

# Importance of non-formal training

- Technological innovations require constant adaption to workplace- and occupational skill-requirements
- Persistence in training non-participation might cause skill obsolescence
- Career stabilizing effect of non-formal training (Ebner & Ehlert, 2018)

# Causes of training participation?

- Previous educational attainment (Kramer & Tamm, 2018), selection into jobs with special working-place characteristics and task-profiles (Chapter 3 (D3.6); Görlitz & Tamm, 2016; Schindler, Weiss, & Hubert, 2011)
- Almost no research on **cumulative advantage** concerning training participation

*“...the advantage of one individual or group over another grows (i.e. accumulates) over time, which is often taken to mean that the inequality of this advantage grows over time” (DiPrete & Eirich, 2006)*

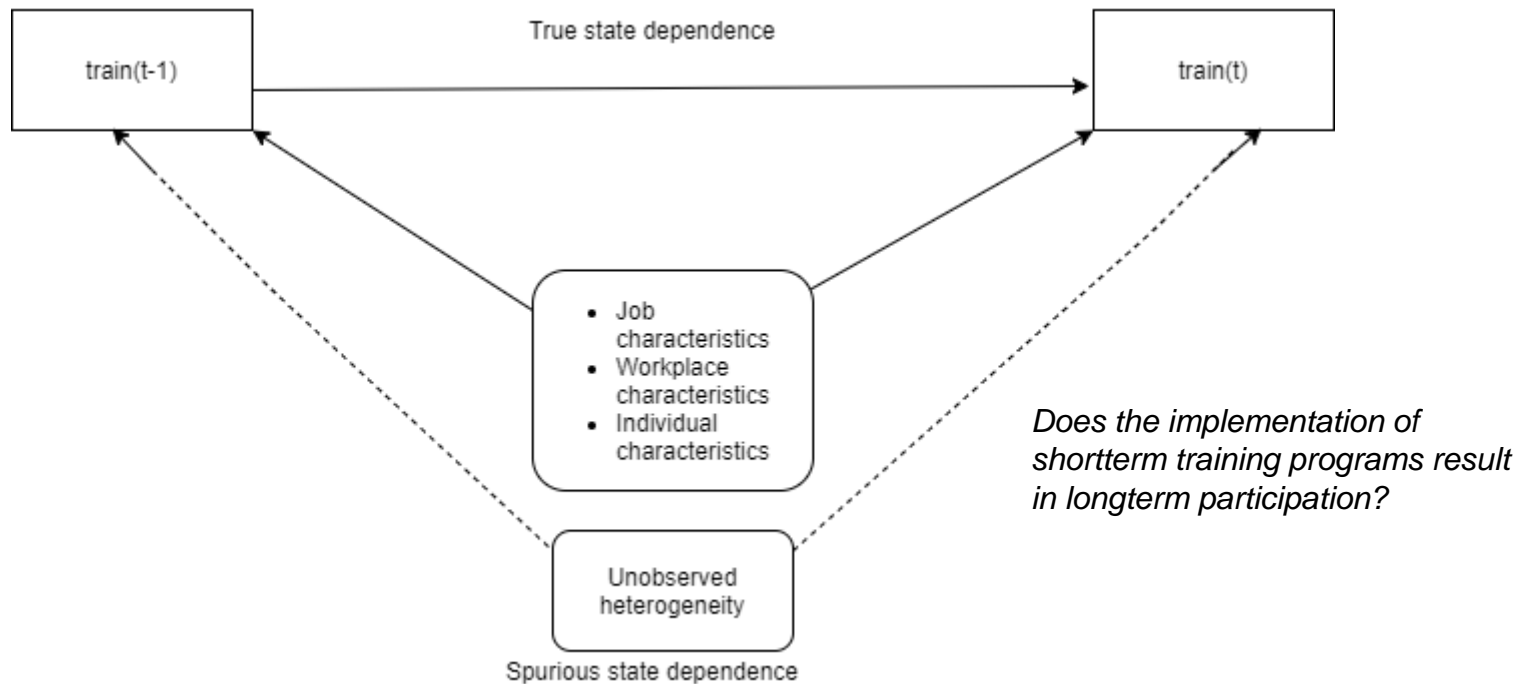
## Does future training participation depend on previous training experiences?

# Analytical approach



**Does future training participation depend on previous training experiences?**

# Analytical approach



**Does future training participation depend on previous training experiences?**

# Theoretical arguments and Hypotheses

## Technology of skill formation

(Cunha & Heckman, 2007)

- Skills produced at one stage augment the skills attained at later stages (self-productivity)
- Skills produced at one stage raise the productivity of investment at subsequent stages (dynamic complementarity)

Self-productivity + dynamic complementarity = multiplier effects

## Expectancy-Value theory

(Eccles, 2005)

- Success expectation and value attached to (educational) options influence educational decisions
- Circular perspective

**H1:** Participation in job-related non-formal training in one year increases the probability of training participation in the following year (in both countries under study)

# Theoretical arguments and Hypotheses

## Technology of skill formation

(Cunha & Heckman, 2007)

- Skills produced at one stage augment the skills attained at later stages (self-productivity)
- Skills produced at one stage raise the productivity of investment at subsequent stages (dynamic complementarity)

Self-productivity + dynamic complementarity = multiplier effects

## Expectancy-Value theory

(Eccles, 2005)

- Success expectation and value attached to (educational) options influence educational decisions
- Circular perspective

**H2:** People with higher education exhibit a stronger effect of previous training participation on future training participation (in both countries)



# Theoretical arguments and Hypotheses

## Germany as an OLM system

(Marsden, 1990; Gangl 2003)

- Labor market entrants already possess occupation specific skills (Gangl 2003)

Training = occupation-specific **skill-adaption**

**Different functions** of non-formal training

## UK as an ILM system (Gangl 2003)

- Labor market entrants possess general skills (Gangl 2003)

Training = occupation-specific **skill-formation**

**H3:** In the UK, participation in non-formal training in one year does increase the probability of training participation in the following year to a higher extent than in Germany.

## Data

### Germany

- German National Educational Panel Study (NEPS) – SC6
- Covers detailed life course information for 17,140 individuals born between 1944 and 1986
- We use wave 2 (2010 survey year) to wave 10 (2017 / 2018 survey year)

Sample selection (UK and Germany):  
aged between 25 and 55, include people in paid employment, exclude full-time students

### UK

- Understanding Society, the UK Household Longitudinal Study (UKHLS)
- A longitudinal survey of the members of approximately 40,000 households (at Wave 1) in the United Kingdom.
- We use wave 2 (2010-2012 survey year) to wave 10 (2017-2019 survey year)

# Method

## Dynamic random-effects probit models

(Grotti & Cutuli 2020, forthcoming)

Based on Rabe-Hesketh and Skrondal (2013) and Wooldridge (2005)

$$y_{it}^* = \gamma \overset{\text{Confounder}}{Z}_{it} + p \overset{\text{Lagged dep. var.}}{y_{it-1}} + \overset{\text{Unobserved heterogeneity}}{c_i} + u_{it}$$

$$c_i = a_0 + \underbrace{a_1 y_{i0}}_{\text{Initial conditions}} + \underbrace{\bar{Z}_i a_2}_{\text{Time-means}} + \underbrace{Z_{i0} a_3}_{\text{Initial conditions}} + a_i$$

Attempt to control for unobserved heterogeneity by controlling for **initial conditions** and **time-means** of observable time-varying variables

# Results

	Training participation t		No training participation t		Total
<b>Germany</b>					
Train. Part. T – 1	51.55		48.45		100
No train. Part. T – 1	23.48		76.52		100
	33.41		66.59		100
<b>United Kingdom</b>					
Train. Part. T – 1	50.86		49.14		100
No train. Part. T – 1	20.04		79.96		100
	29.39		70.61		100

# Results

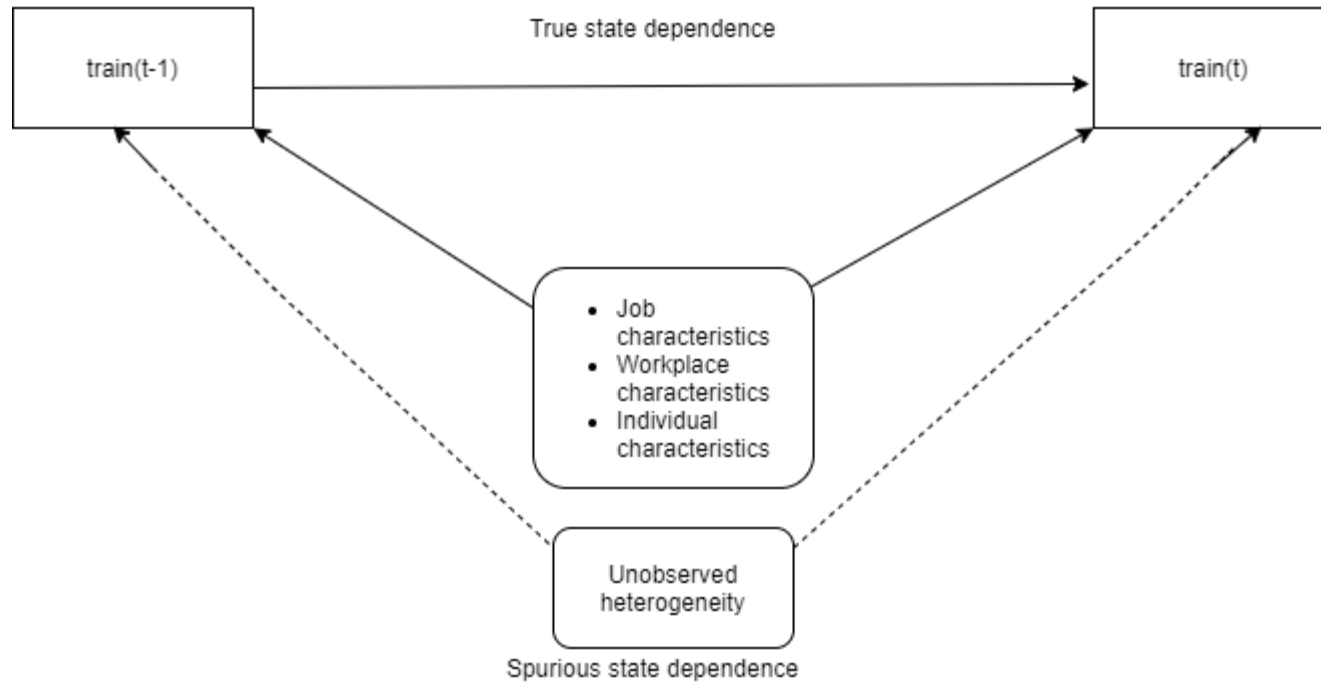
	Training participation t		No training participation t		Total
<b>Germany</b>					
Train. Part. T – 1	51.55		48.45		100
No train. Part. T – 1	23.48		76.52		100
	33.41		66.59		100
<b>United Kingdom</b>					
Train. Part. T – 1	50.86		49.14		100
No train. Part. T – 1	20.04		79.96		100
	29.39		70.61		100

# Results

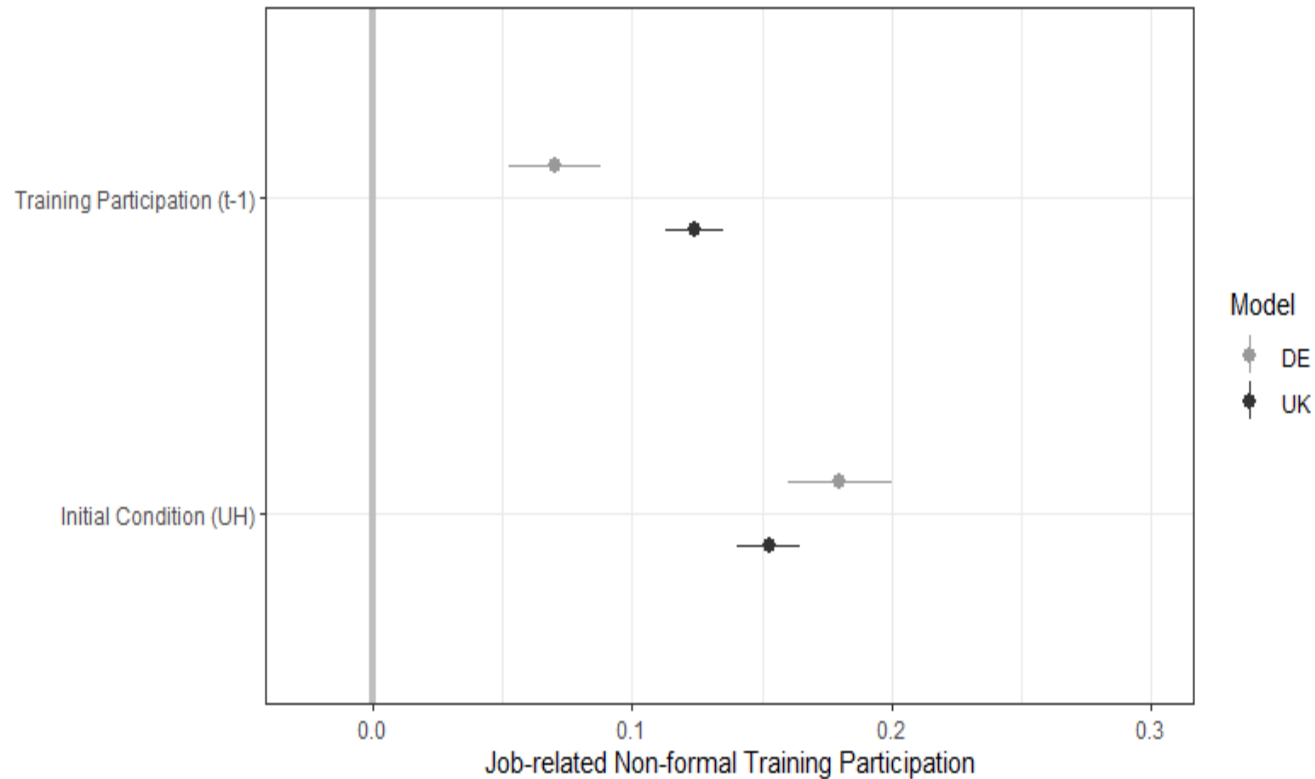
	Training participation t		No training participation t		Total
<b>Germany</b>					
Train. Part. T – 1	51.55		48.45		100
No train. Part. T – 1	23.48		76.52		100
	33.41		66.59		100
<b>United Kingdom</b>					
Train. Part. T – 1	50.86		49.14		100
No train. Part. T – 1	20.04		79.96		100
	29.39		70.61		100

## Persistence in (non-) participation

# Results



# Results



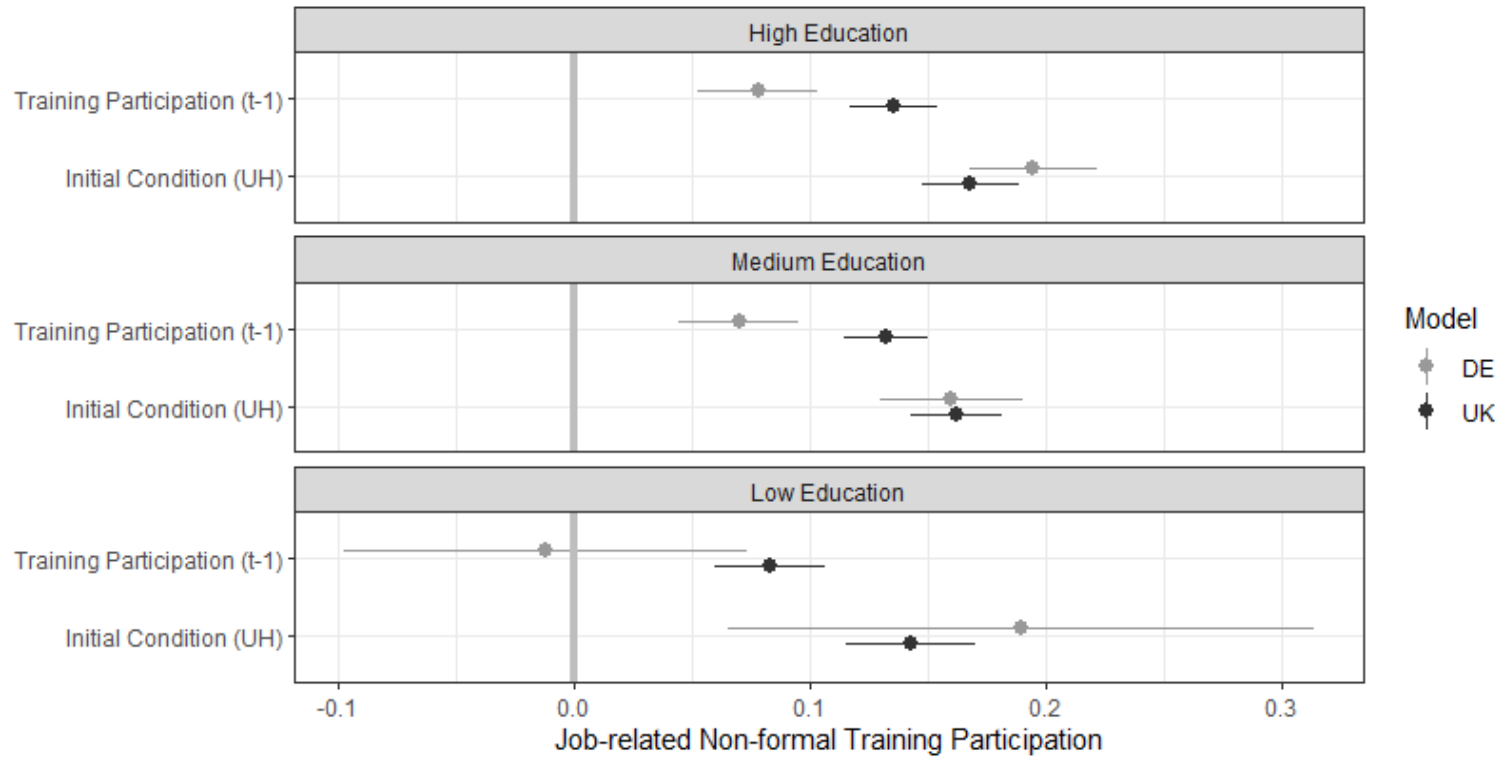
**Controlling for education, age, gender, family status, number of children, occupations, firm size, fixed-term contract, parttime, change of occupation  
+ initial conditions of time varying confounders and their time-means**



# Results

VARIABLES	GERMANY	UK
<b>job-related non-formal training (t-1)</b>	0.07 <sup>***</sup> (0.01)	0.12 <sup>***</sup> (0.01)
<b>job-related non-formal training (t0)</b>	0.18 <sup>***</sup> (0.01)	0.15 <sup>***</sup> (0.01)
<p>Standard errors in parentheses            *** p&lt;0.01, ** p&lt;0.05, * p&lt;0.1</p> <p>Controlling for education, age, gender, family status,            number of children, occupations, firm size,            fixed-term contract, parttime,            change of occupation            + initial conditions of time varying confounders and their time-means</p>		

# Results



# Summary

- We find that training begets training (and hence strict **cumulative advantage of training participation**) in both countries (higher effects in the UK)
- Even after controlling for many relevant confounders: Persistence in training (non) participation is rather caused by **unobserved factors** (especially in Germany)
- **Less-educated workers** benefit the least from previous training participation in both countries
- **Highest country differences** for the group of **less-educated workers**

# Policy Implications

Restructuring of learning-poor work environments, policies designed to increase training participation among disadvantaged worker groups, including less-educated workers (Chapter 3 (D3.6))

Aim: Create **cross-fertilizing momentums** for training participation.

- Increase cognitive connectivity between courses
- Build and maintain a positive foundation for meta learning as part of education and training curricula to increase cognitive and meta-cognitive skills such as learning-to-learn
- Educational reforms must contribute to the vision and norm of "lifelong learning"

**Thank you for your attention!**



# References

Cunha, F., & Heckman, J. (2007). The technology of skill formation. nber working paper no. 12840. Cambridge, MA: National Bureau of Economic Research.

DiPrete, T., & Eirich, G. (2006). Cumulative Advantage as a Mechanism for Inequality: A Review of Theoretical and Empirical Developments. *Annual Review of Sociology*, 32(1), 271-297

DiPrete, T. A., Bol, T., Eller, C. C., & van de Werfhorst, H. G. (2017). School-to-work linkages in the united states, germany, and france. *American Journal of Sociology*, 122(6), 1869–1938. doi: 10.1086/691327

Ebner, C., & Ehlert, M. (2018). Weiterbilden und weiterkommen? Non-formale berufliche Weiterbildung und Arbeitsmarktmobilität in Deutschland. *KZfSS Kölner Zeitschrift für Soziologie und Sozialpsychologie*, 70(2), 213235.

Elder, G. H., JR., Kirkpatrick Johnson, M., & Cosnoe, R. (2003). The emergence and development of the life course theory. In J. T. Mortimer & M. J. Shanahan (Eds.), *Handbook of the life course*. New York: Kluwer Academic/Plenum Publishers.

Gangl, M. (2003). The structure of labour market entry in europe: a typological analysis. In W. Müller (Ed.), *Transitions from education to work in europe* (pp. 107–128). Oxford: Oxford Univ. Press.

Görlitz, K., & Tamm, M. (2016). Revisiting the complementarity between education and training the role of job tasks and firm effects. *Education Economics*, 24(3), 261279

Grotti, R., & Cutuli, G. (2020, forthcoming). Heterogeneity in unemployment dynamics: (Un)observed drivers of the longitudinal accumulation of risks. *Research in Social Stratification and Mobility*, 67

Hanushek, E. A., Schwerdt, G., Woessmann, L., & Zhang, L. (2017). General education, vocational education, and labor-market outcomes over the lifecycle. *Journal of Human Resources*, 52(1), 48–87. doi: 10.3368/jhr.52.1.0415-7074R

# References

- Heckman, J. J. (1981). Heterogeneity and state dependence. In S. Rosen (Ed.), *Studies in labor markets* (pp. 91140). Chicago: University of Chicago Press.
- Kramer, A., & Tamm, M. (2018). Does learning trigger learning throughout adulthood? evidence from training participation of the employed population. *Economics of Education Review*, 62, 8290
- Marsden, D. (1990). Institutions and labour market mobility: Occupational and internal labour markets in Britain, France, Italy and West Germany. In R. Brunetta & C. Dell'Aringa (Eds.), *Labour relations and economic performance* (pp. 414–438). London: Palgrave Macmillan Limited.
- Offerhaus, J. K. (2014). Further training in Germany. continuous participation and the impact of attitudes and personality. doctoral thesis submitted for the degree of doctor of philosophy in sociology.
- Rabe-Hesketh, S., & Skrondal, A. (2013). Avoiding biased versions of Wooldridge's simple solution to the initial conditions problem. *Economics Letters*, 120(2), 346349
- Schindler, S., Weiss, F., & Hubert, T. (2011). Explaining the class gap in training: the role of employment relations and job characteristics. *International Journal of Lifelong Education*, 30(2), 213-232
- Sewell, W. H., JR. (1992). A theory of structure: Duality, agency, and transformation. *American Journal of Sociology*, 98(1), 129.
- Wooldridge, J. M. (2005). Simple solutions to the initial conditions problem in dynamic, nonlinear panel data models with unobserved heterogeneity. *Journal of Applied Econometrics*, 20(1)